



Charlie Cate, Superintendent of Operations, Michigan City Central Maintenance



SAVE FUEL COSTS. SAVE REPAIR COSTS. SAVE LABOR COSTS.  
**TALK ABOUT GOING "GREEN."**

### MICHIGAN CITY CENTRAL MAINTENANCE

### FINDING SOLUTIONS TO FLEET MAINTENANCE THE CITGO GREENWAY

Operations such as Michigan City Central Maintenance in Indiana have found solutions to fleet maintenance by switching to the CITGO GreenWay Family of Lubricants. Charlie Cate, Superintendent of Operations, successfully manages the city's wide variety of equipment under diverse operating conditions. The decision to use the CITGO GreenWay Family of Lubricants technology supports the city's quality of life plan, which includes the "Indiana CLEAN Community Challenge" and company goals of reducing fleet maintenance costs and reducing the number of lubricants needed. The increased fuel efficiency takes a bite out of increasing fuel costs.

### TESTIMONIAL



From left to right: Charlie Cate, Superintendent of Operations; Cindy Artner, CITGO Central TSM; and Shawn Waggoner, Paulson Oil Sales Consultant.





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## FLEET PROFILE

Michigan City, Indiana Central Maintenance  
Michigan City, IN  
Superintendent of Operations: Charlie Cate

- 400 units of equipment ranging from refuse trucks, snow removal equipment and public transportation buses to police patrol vehicles and highway repair equipment
- Equipment operates under a variety of severe-weather conditions and runs as much as 18 hours per day in some applications

## PRODUCT APPLICATIONS AND PERFORMANCE RESULTS

- CITGO GreenWay Family of Lubricants has reduced the number of lubricants needed to maintain such a large variety of equipment.
- CITGARD® SynDurance® Synthetic 5W-40 Heavy Duty Engine Oil has improved cold-weather performance by lowering the start-up protection by more than 40°F and improved starter and battery life while reducing engine wear.
- OverDrive HD® Grease has reduced the number of chassis component failures and has significantly reduced problems with water and corrosion of grease fittings.
- QuatraSyn® Synthetic ATF Transmission Fluid has successfully extended service intervals, especially in equipment that experiences daily severe operations such as city buses.
- SynDurance® Synthetic 75W-90 Gear Oil has improved temperature application range, fuel economy and allows extended service intervals.
- CITGO GreenWay Family of Lubricants has lowered emissions of the 400 units, thereby supporting the city's quality of life plan and making a cleaner and greener community.
- LubeAlert® Oil Analysis Program provides the maintenance tool to prevent premature component failures and optimizes lubricant service intervals.

CITGO Fleet Marketer  
Paulson Oil Company  
Chesterton, Indiana  
Sales Consultant: Shawn Waggoner

Paulson Oil, a CITGO Marketer located in Chesterton, Indiana, and Sales Consultant Shawn Waggoner, have created a great partnership with Michigan City Central Maintenance.

Visit [www.citgogreenway.com](http://www.citgogreenway.com) to see how the CITGO GreenWay Family of Lubricants can optimize your own fleet savings.